

# Key Information Document

## Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

## Product

### Collar Forward (Export)

Manufacturer: UniCredit S.p.A. – [www.unicredit.it](http://www.unicredit.it)

Call (+39)0289442088 for more information.

Competent Authority: Commissione Nazionale per le Società e la Borsa (CONSOB)

Production date of the KID: 31/12/2018

You are about to purchase a product that is not simple and may be difficult to understand.

## 1. What is this product?

### Type

An Over the Counter (OTC) derivative contract – Collar Forward (Export)

### Objectives

Collar Forward (Export) products are used for managing foreign currency risks.

An Collar Forward (Export) is an agreement between two contracting parties (client/UniCredit S.p.A.) to exchange an agreed amount of one currency for another currency at an agreed fixed rate on an agreed future date.

In an Collar Forward (Export), you acquire the right but not the obligation to sell an amount of a specific currency (e.g. RUB notional amount 1) and to buy an amount of another currency (e.g. EUR notional amount 1) at an agreed fixed rate (strike rate 1) on an agreed future date (settlement date). You may exercise your right on an agreed date (expiry date).

At the same time, you have the obligation to sell the RUB notional amount 2 at strike rate 2 if the spot rate (i.e. the price of the currency pair on the spot market) is trading at or below the strike rate 2 at expiry of the option.

In addition, you might agree to make an initial payment to the bank (Importo Fisso Cliente); in any case, you will not get back this initial payment you made.

Sample product details set out below have only an illustrative purpose, are based on predefined realistic assumptions and may not match your specific contract details.

Currency pair	EUR/RUB
EUR notional amount 1	EUR 10,000.00
RUB notional amount 1	RUB 1,063,461.00
Strike rate 1	106.3461
EUR notional amount 2	EUR 10,000.00
RUB notional amount 2	RUB 785,048.00
Strike rate 2	78.5048
Expiry date	31/12/2019
Settlement date	09/01/2020
Importo Fisso Cliente	EUR 550
Importo Fisso Cliente date	09/01/2019

### Intended retail investor

This product is designed for retail investors who

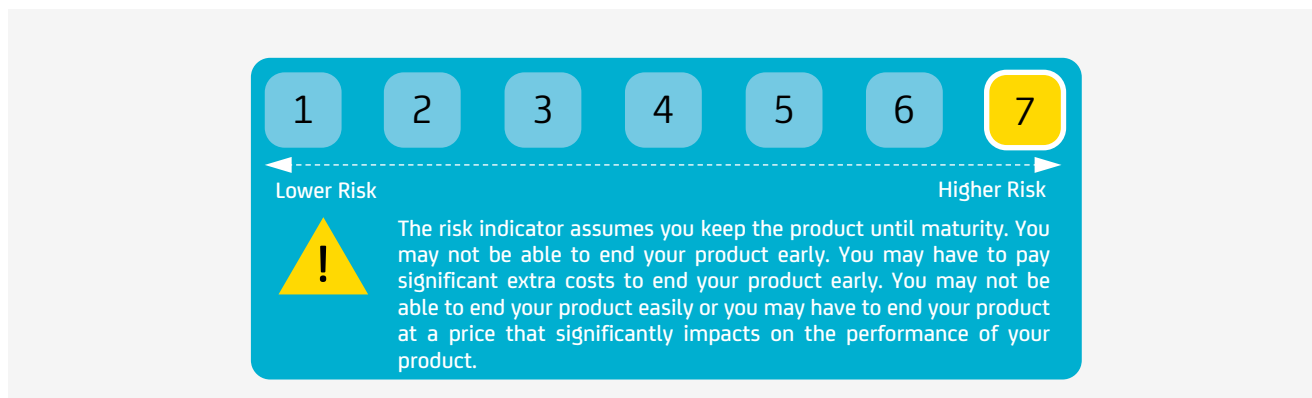
- (i) hold this product for the contractually agreed term,
- (ii) are in the position to bear losses that may be unlimited and
- (iii) have above-average theoretical knowledge of, or past experience with packaged retail and insurance-based investment products (PRIIPs) that may be complex and difficult to understand and the financial markets.

## 2. What are the risks and what could I get in return?

### Risk Indicator

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 7 out of 7, which is the highest risk class.



Be aware of currency risk. You may pay and/or receive payments in a different currency, so the final return you will get depends on the exchange rate between the two currencies. This risk is not considered in the indicator shown above.

In some circumstances you may be required to make payments to pay for losses. **The total loss you may incur may be significant.**

This product does not include any protection from future market performance so you could incur significant losses.

If we are not able to pay you what is owed you could incur significant losses.

### Performance Scenarios

Notional amount EUR 10,000

Scenarios		1 Year (Recommended holding period)
Stress scenario	What you might get back after costs	EUR -151,714
	Average return/loss each year	-1,517.14 %
Unfavourable scenario	What you might get back after costs	EUR -3,746
	Average return/loss each year	-37.46 %
Moderate scenario	What you might get back after costs	EUR -573
	Average return/loss each year	-5.73 %
Favourable scenario	What you might get back after costs	EUR -550
	Average return/loss each year	-5.50 %

This table shows the money you could get back or pay over the next 1 year, under different scenarios, assuming a notional amount of EUR 10,000. The scenarios shown illustrate how your investment could perform. You can compare them with scenarios of other products.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product.

The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. This product cannot be easily ended. This means it is difficult to estimate how much you would get if you end the product before maturity. You will either be unable to end early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

### 3. What happens if UniCredit S.p.A. is unable to pay out?

The investment on this product is exposed to the credit risk, meaning in the case UniCredit S.p.A., as a result of the reduction of its solvency due to financial trouble, bankruptcy, insolvency or over-indebtedness, becomes unable to fully repay the amounts that are due in relation to this product. In the case, you may lose in full or in part the payments you made or suffer unlimited losses.

Furthermore, according to the applicable law on "Bail-in", the competent resolution authorities may take certain resolution measures, such as the early termination of the derivative transactions. In this case, you are exposed to the risk of partial or complete reduction of your claim or in a conversion of your claim in to equity, in a permanent way, even without a formal insolvency declaration by UniCredit S.p.A.

This product does not benefit from the guarantees provided by the Interbank Deposit Protection Fund.

#### 4. What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the performance of the product. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself for the recommended holding period. The figures assume a notional amount of EUR 10,000. The figures are estimates and may change in the future.

##### Costs over time

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time. The following table is based on the recommended holding period which is equal to the contractually agreed term.

Notional amount EUR 10,000 Scenarios	If you end after 1 year (Recommended holding period)
Total costs	EUR 550
Impact on return (RIY) per year	5.50 %

##### Composition of costs

The table below shows:

- the impact each year of the different types of costs on the performance of the product at the end of the recommended holding period;
- the meaning of the different cost categories.

This table shows the impact on return per year			
One-off costs	Entry Costs	5.50 %	The impact of the costs already included in the price. This is the most you will pay, and you could pay less. This includes the costs of distribution of your product.
	Exit costs	0%	No costs of exiting your investment when it matures.
Ongoing costs	Portfolio transaction costs	0%	Not applicable.
	Other ongoing costs	0%	Not applicable.
Incidental costs	Performance fees	0%	Not applicable.
	Carried interests	0%	Not applicable.

#### 5. How long should I hold it and can I take money out early?

**Recommended holding period: 1 Year**

The recommended holding period is equal to the contractually agreed term. You are not entitled to terminate the product unilaterally before the end of the contractually agreed term.

This does not apply in case you have contractually agreed with UniCredit S.p.A. that one party or both parties have the right to prematurely terminate this product upon notice to the other party and subject to a compensation payment (contractual early termination clause).

#### 6. How can I complain?

You can make complaints about the product, or about the behaviour of the manufacturer of the product or of the persons that provide advice regarding or who sell the product, on the Internet website [www.unicredit.it](http://www.unicredit.it), or by registered mail return receipt or via e-mail to: UniCredit S.p.A Customer Satisfaction Italy & Claims, Via Del Lavoro, 42 - 40127 Bologna, Email: [Reclami@unicredit.eu](mailto:Reclami@unicredit.eu), Tel.+39 051.6407285 - Fax +39 051.6407229, PEC (certified email address): [Reclami@PEC.UniCredit.EU](mailto:Reclami@PEC.UniCredit.EU)

#### 7. Other relevant information

Additional product information is available on request. UniCredit S.p.A. reviews this Key Information Document at least once a year. The latest version of the document is available for you on website [www.unicredit.it/KID](http://www.unicredit.it/KID). You can obtain at UniCredit S.p.A. branches, on request, free of charge, in paper format, the latest version and the older versions of the Key Information Document.

Specific information on this product are available in the "Scheda Informativa", that UniCredit S.p.A. must deliver to you before entering into each new transaction.

Further information on OTC derivative instruments can be found in the "Documento Informativo" which UniCredit S.p.A. must deliver to you and is available on the website <https://www.unicredit.it/it/info/normativa-mifid.html>